February 2015

Zone Team Report

* Lodging and meal contracts are secured
* Transportation estimates have been provided
* Transportation and lodging contracts have been forwarded to the finance committee and treasurer to establish the trip fee.
* The on-line team application is being updated, estimated deployment date will be determined in conjunction with the webmaster. Intended to be no later than May 1.
* Speedo Contract and how it effects Zone Team members- below are actual costs and discounts that Metro Swim shop has provided based on the contract provided by Speedo.

**If you were NOT to sign a Speedo agreement, your Speedo Zone Team discounts would be 25% off our team pricing on Speedo Backpacks, suits and warm-ups.**

**At current pricing, this would translate to the following discounts:**

**Speedo Streamline Jacket $10.50**

**Speedo Streamline Pant $8.50**

**Speedo Teamster Backpack 35L Large $12.23**

**We also would have offered a 25% discount on any elite Speedo suits.**

**Ex.- Fastskin II Recordbreaker Female $31.87 Male Jammer $28.12**

**These are discounts that you enjoyed last summer for the 2014 Long Course Eastern Zone Meet.  You did not use a Speedo short or Speedo Custom Caps.  We did not place a Speedo logo on the non-Speedo tee shirts or hooded sweatshirts.**

**If you were to sign the Speedo agreement you would be receiving the following discounts.**

**20% on Warm-ups and bags**

**Speedo Streamline Jacket $8.40**

**Speedo Streamline Pant $6.80**

**Speedo Teamster Backpack 35L Large $9.79**

**An increased discount of 40% would be offered to anyone interested in purchasing any elite Speedo racing suits.**

**Ex.- Fastskin II Recordbreaker Female $51.00 Male Jammer $45.00**

**Coaches Outfitting**

**You would be receiving $1500.00 in the form of Speedo coaches outfitting, valued at our team pricing). *We typically spend $2,500.00 on coaches outfitting.***

**You would be receiving two free Speedo Coaches shirts per coach for each contract year, not including the custom embroidery. *This would be applied to the coaches outfitting (approx. $560.00 of merchandise)***

***Our cost for these shirts are $31.00 and does not include embroidery expect $10.00 per shirt for embroidery. ($180.00)***

***Our current team coaches’ shirts are the same price and include embroidery.***

**Zone team coaches may purchase Speedo regular priced merchandise at 20% off, under the Speedo Instructor Discount Program.**

**Requirements**

**Using Speedo logoed caps as custom team caps.  These would add about $0.30 cents per cap over and above the generic latex caps that the team normally purchases*. Last year caps were $2.65 each, this additional expense brings it to $2.95 per cap. We have an intentional inventory of caps from last year.***

**Speedo does offer Zipper Hoods in navy blue, but not in youth. *We would have to discontinue the hoodie from our offerings because it would conflict with Speedo, or have a generic hoodie logoed to be compliant. This also applies to our team shorts, (SPEEDO does not offer youth-to adult size shorts) and team towel would also require SPEEDO custom embroidery.***